



G. N. KURUC, JR.
Key Account Manager

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Raritan Center
Edison, NJ 08837
908-225-4774
Fax 908-417-9076

April 9, 1996

Mr. Peter Lavoy
Great Atlantic & Pacific Tea Company, Inc.
2 Paragon Drive
Montvale, New Jersey 07654

Dear Peter:

We look forward to your meeting with us at the 1996 FMI Convention in Chicago, Illinois. Please plan to meet with Area Vice President Dave Wilmesher on Monday May 6, at 2:30 PM at the R. J. Reynolds Tobacco Company Exhibit # 3024 located on the Mall Level of the East Building at McCormick Place.

Upon your arrival at our exhibit, someone will direct you to one of two meeting areas located upstairs in the exhibit.

If your plans change and you need to cancel or reschedule please call me at 908-225-4774. On site in Chicago, if your plans change and you need to reschedule, contact Cindy Spach (RJR Trade Relations Department) who will be staying at the Chicago Hilton and Towers (312-922-4400).

Sincerely,

Nick Kuruc

G. N. Kuruc, Jr.

51851 7300

"We work for smokers."